

# **TDM BERHAD**

COMPANY NO 6265-P (Incorporated in Malaysia)

# **INTERIM FINANCIAL STATEMENTS**31 MARCH 2013



# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2013

	Cumulative Quarter		
	Current	Preceding	
	Quarter	Quarter	
	To date	To date	
	31-Mar-13	31-Mar-12	
	RM'000	RM'000	
Revenue	90,084	97,671	
Cost of sales	(51,929)	(51,905)	
Gross profit	38,155	45,766	
Other items of income			
Interest income	1,921	1,374	
Other income	2,661	1,505	
Other items of expense			
Distribution costs	(1,870)	(1,535)	
Administration expenses	(18,811)	(20,400)	
Other expenses	(2,720)	(918)	
Finance costs	(18)	(31)	
Profit before tax	19,318	25,761	
Income tax expenses	(4,983)	(7,814)	
Profit for the period,			
net of tax	14,335	17,947	
Other comprehensive income:			
Available for sale investments' fair			
value movement	(17)	8	
Foreign currency translation	(54)	(5,585)	
Other comprehensive loss for	<b>(-</b> )	,	
the period, net of tax	(71)	(5,577)	
Total comprehensive income	14.264	12 270	
for the period	14,264_	12,370	

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2013

	Current Quarter To date 31-Mar-13 RM'000	Preceding Quarter To date 31-Mar-12 RM'000
Profit attributable to:		
Owner of the parent	14,196	17,668
Non-controlling interest	139	279
-	14,335	17,947
Total comprehensive income attributable to: Owner of the parent Non-controlling interest	14,125 139 <b>14,264</b>	12,091 279 <b>12,370</b>
Earnings per share (sen): (a) Basic (Note 28) (b) Diluted (Note 28)	5.75	7.47 7.29
(b) Dilated (Note 20)		1.23

(The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements)



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2013

	Unaudited As at 31-Mar-13 RM'000	Audited As at 31-Dec-12 RM'000
Assets		
Non-current assets		
Property, plant & equipment	651,887	630,575
Biological assets	551,070	541,423
Investment property	11,000	11,000
Goodwill	9,959	9,959
Other investments	4,700	4,700
Available for sale investments	78	95
	1,228,694	1,197,752
Current assets		
Inventories	32,094	33,982
Trade and other receivables	53,203	66,558
Prepayments	1,405	1,029
Tax recoverable	2,599	3,305
Cash and bank balances	216,754	212,554
	306,055	317,428
Total assets	1,534,749	1,515,180
Current liabilities		
	222	339
Borrowings Trade and other payables	118,658	123,528
Tax payable	8,256	11,714
Tax payable	127,136	135,581
	127,130	155,561
Net current assets	178,919	181,847
Non-current liabilities		
Retirement benefit obligations	1,292	1,308
Borrowings	42,886	30,074
Deferred tax liabilities	87,668	88,759
	131,846	120,140
Total liabilities	258,982	255,722
Net assets	1,275,767	1,259,458

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2013

	Unaudited As at 31-Mar-13 RM'000	Audited As at 31-Dec-12 RM'000
Equity attributable to owners of the parent		
Share capital	246,944	245,767
Share premium	82,453	80,908
Retained earnings	438,732	424,536
Other reserves	482,308	483,056
	1,250,437	1,234,267
Non-controlling interests	25,330	25,191
Total equity	1,275,767	1,259,459
Total equity and liabilities	1,534,749	1,515,180
•		
Net assets per share (RM)	5.17	5.12

(The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2013

	Attributable to owners of the parent										
			Non-distril	butable	Distributable		No	n-distributab	le		
	Total	Equity attributable to owners of	Share	Share	Retained .		Asset revaluation		Share option	Fair value adjustment	Non-controlling
	equity RM'000	the parent RM'000	capital RM'000	premium RM'000	earnings RM'000	reserves RM'000	reserve RM'000	reserve RM'000	reserve RM'000	reserve RM'000	interests RM'000
At 1 January 2013											
Opening balance as at 1 January Total comprehensive income	1,259,458 14,264	1,234,267 14,125	245,767 -	80,908 -	424,536 14,196	483,056 (71)	497,150 -	(14,752) (54)	677 -	(19) (17)	
Transactions with owners											
Lapsed of ESOS Exercise of ESOS	(4) 2,049	) (4) 2,049	- 1,177	- 1,545	-	(4) (673)	-	-	(4) (673)		-
Total transactions with owners	2,045	2,045	1,177	1,545	-	(677)	-	-	(677)	-	-
At 31 March 2013	1,275,767	1,250,437	246,944	82,453	438,732	482,308	497,150	(14,806)	-	(36)	25,330
At 1 January 2012 Opening balance as at 1 January Total comprehensive income	24,868 279		238,046	64,069 -	347,161 17,668	500,463 (5,577)	500,435 -	(1,119) (5,585)	1,110	37 8	24,868 279
Transactions with owners											
Share options granted under ESOS Exercise of ESOS	135 (809)		-		-	135 (809)	-	-	135 (809)	-	
pursuant to ESOS Acquisition of subsidiary Lapsed of ESOS pursuant to disposal	5,005 147	5,005 -	2,278 -	2,727 -	-	-	-	-	-	-	147
of a subsidiary	(436)		-	-	-	(436)	-	-	(436)		-
Total transactions with owners	4,042	3,895	2,278	2,727	-	(1,110)	-	- (6.70.4)	(1,110)		147
At 31 March 2012 (restated)	29,189	3,895	240,324	66,796	364,829	493,776	500,435	(6,704)	-	45	25,294

(The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements)



(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2013

Cash flows from operating activities  Profit before tax  19,318  31-Mar-12 RM'000 Restated  19,318  25,761
Profit before tax 19,318 25,761
Adjustments for:
Interest expense 18 31
Depreciation of property, plant and equipment 7,254 6,736
Gain on disposal of property, plant and equipment (6)
Impairment loss on trade and other receivables 185 411
Interest income (1,997) (1,332)
Share options (lapsed)/granted under ESOS (4) 135
Bad debts written off - 1,685
Property, plant and equipment written off 108 -
Gain on disposal of a subsidiary - (744)
Payables written back (1,783) -
Total adjustments 3,775 6,923
Operating profit before working capital changes 23,093 32,683
Changes in working capital
Decrease/(Increase) in inventories 1,888 (2,578)
Decrease in receivables 13,345 33,822
Decrease in payables (5,797) (10,583)
Total changes in working capital 9,436 20,661
Cash from operations 32,529 53,345
Interest paid (18) (31)
Interest received 1,997 1,332
Taxes paid (5,819) (15,165)
Retirement benefits paid (16)
Net cash generated from operating activities 28,673 39,480

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2013 (CONT'D)

	Period	l Ended
	31-Mar-13 RM'000	31-Mar-12 RM'000
Cash flows from investing activities		
Purchase of property, plant and equipment	(29,613)	(15,588)
Addition of plantation development expenditure	(9,647)	(5,404)
Proceeds from disposal of property, plant and equipment Nett cash inflow on disposal of a subsidiary	6	1,329
Net cash used in investing activities	(39,254)	(19,664)
The cash assa in investing activities	(83/28.)	(15/00.)
Cash flows from financing activities		
Drawdown of term loans	12,911	-
Repayment of term loans	(47)	(47)
Repayment of hire purchase facilities	(131)	(233)
Proceeds from issuance of ordinary shares	2,048	4,343
Net cash generated from financing activities	14,781	4,063
Net increase in cash and cash equivalents	4,200	23,879
Cash and cash equivalents at beginning of		
the period	212,554	224,424
Cash and cash equivalents at end of the period	216,754	248,303
Cash and cash equivalents at end of the period comprise of the	he following:	
Cash on hand and at banks	15,674	54,044
Deposits with licensed banks	201,080	194,259
Cash and cash equivalents	216,754	248,303

(The condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2012 and the accompanying explanatory notes attached to the interim financial statements)



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#### **Explanatory Notes Pursuant to FRS 134**

#### Notes:-

#### 1. Accounting policies and methods

The interim financial statements are unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2012. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2012.

### 2. Significant accounting policies

The accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated annual financial statements as at and for the year ended 31 December 2012 except as follows:

Effective for annual periods beginning on or after 1 July 2012 and 1 January 2013

Amendments to FRS 101 Presentation of Items of Other Comprehensive Income

Amendments to FRS 101 Presentation of Items of Financial Statements (Improvement to FRS (2012))

FRS 9 Financial Instruments

FRS 10 Consolidated Financial Statements

FRS 11 Joint Arrangements

FRS 12 Disclosure of Interests in Other Entities

FRS 13 Fair Value Measurement

FRS 119 Employee Benefits

FRS 127 Separate financial Statements

FRS 128 Investment in Associate and Joint Ventures

Amendments to FRS 7 Disclosures – Offsetting Financial Assets and Financial Liabilities

Amendments to FRS 1: First-time Adoption of Malaysian Financial Reporting Standards

Amendments to FRS 116: Property, Plant and Equipment (Improvements to FRS (2012))

Amendments to FRS 132: Financial Instruments: Presentation (Improvements to FRS (2012))

Amendments to FRS134: Interim Financial Reporting (Improvements to FRS (2012))

Amendments to FRS 10: Consolidated Financial Statements: Transition Guidance

Amendments to FRS 11: Joint Arrangements: Transition Guidance

Amendments to FRS 12: Disclosure of Interests in Other Entities: Transition Guidance

The directors expect that the adoption of the standards and interpretations above will have no material impact on the financial statements in the period under review.

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#### **Explanatory Notes Pursuant to FRS 134**

## 2. Significant accounting policies (cont'd)

### Malaysian Financial Reporting Standards (MFRS Framework)

On 19 November 2011, the Malaysian Accounting Standards Board (MASB) issued a new MASB approved accounting framework, the Malaysian Financial Reporting Standards (MFRS Framework).

The MFRS Framework is to be applied by all Entities Other Than Private Entities for annual periods beginning on or after 1 January 2012, with the exception of entities that are within the scope of *MFRS* 141 Agriculture (MFRS 141) and *IC Interpretation 15 Agreements for Construction of Real Estate* (IC 15), including its parent, significant investor and venturer (herein called 'Transitioning Entities').

Transitioning Entities will be allowed to defer adoption of the new MFRS Framework for an additional one year. Consequently, adoption of the MFRS Framework by Transitioning Entities will be mandatory for annual periods beginning on or after 1 January 2014.

The Group falls within the scope definition of Transitioning Entities and accordingly ,will be required to prepare financial statements using the MFRS Framework in its first MFRS financial statements for the year ending 31 December 2014. In presenting its first MFRS financial statements, the Group will be required to restate the comparative financial statements to amount reflecting the application of MFRS Framework. The majority of the adjustments required on transition will be made, retrospectively, against opening retained profit.

### 3. Declaration of audit qualification

The preceding annual financial statements for the year ended 31 December 2012 were reported without any qualification.

#### 4. Seasonal or cyclical factors

The operations of the Group are not affected by any cyclical factors, other than the cyclical production of fresh fruit bunches (FFB).

# 5. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size or incidence

There were no items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence during the guarter ended 31 March 2013.

# 6. Nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year, which give a material effect in the current interim period

There were no changes in estimates of amounts, which give a material effect in the current interim period.

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### **Explanatory Notes Pursuant to FRS 134**

## 7. Details of issue, cancellation, repurchase, resale and repayment of debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the current quarter, except for the issuance of the following new ordinary shares of RM1.00 each pursuant to the Employees Share Option Scheme ("ESOS") of the Company .

No.	Option price per share RM	No. of Share issued	Cash proceeds RM
1	1.61	430,800	693,588
2	1.90	746,033	1,417,463
1	<b>Total</b>	1,176,833	2,111,051

## 8. Dividends paid

No dividend paid in the current quarter under review.

### 9. Segmental reporting

	PLANTATION RM'000	HEALTH RM'000	OTHERS RM'000	GROUP RM'000
3 months ended 31 March 2013 Revenue				
Total revenue	73,364	29,559	-	102,923
Intersegment-revenue	(11,179)	(1,660)	-	(12,839)
External revenue	62,185	27,899	-	90,084
Segment result (external) Profit before taxation	14,849	4,469	- -	19,318 19,318
3 months ended 31 March 2012 Revenue				
Total revenue	85,466	27,891	-	113,357
Intersegment-revenue	(14,265)	(1,421)	-	(15,686)
External revenue	71,201	26,470	-	97,671
Segment result (external) Profit before taxation	23,239	2,712	(190) <u> </u>	25,761 25,761

(Incorporated in Malaysia)

#### **Explanatory Notes Pursuant to FRS 134**

#### 9. Segmental reporting (cont'd)

	PLANTATION RM'000	HEALTH RM'000	OTHERS RM'000	GROUP RM'000
<b>Total assets</b> 31 March 2013	1,338,423	193,842	2,484	1,534,749
31 December 2012	1,336,055	176,640	2,485	1,515,180
<b>Total liabilities</b> 31 March 2013	155,839	101,705	1,438	258,982
31 December 2012	166,165	88,123	1,434	255,722

#### 10. Valuation on non-current assets

The valuations of property, plant and equipment have been brought forward without amendment from the financial statements for the year ended 31 December 2012.

#### 11. Significant event

There were no material subsequent event of the Group for the financial period under review.

#### 12. Material subsequent event

On 11 April 2013 TDM Berhad had entered into a conditional Share Sale Agreement with Terengganu Incorporated Sdn Bhd to acquire 50,000 ordinary shares of RM1.00 each, representing 10% of the issued and paid-up share capital in TDM Capital Sdn Bhd, a subsidiary of the Company, for a total purchase consideration of RM17,600,000.

Upon completion of the Acquisition, TDM Capital will become a wholly-owned subsidiary of the Company.

The acquisition is part of TDM's rationalization plan of its plantation assets. The Acquisition is also expected to be earning accretive. In addition, the Acquisition will also involve a settlement of unsettled debt of RM5,000,000.00 owed to Kumpulan Ladang-Ladang Trengganu Sdn Bhd, a subsidiary of the Company, by Terengganu Incorporated Sdn Bhd.

#### 13. Changes in the composition of the Group

There is no changes in the composition of the group during guarter under review.

## 14. Capital commitments

Capital commitments as at 31 March 2013 are as follows:

Authorised by the Directors and contracted	94,407
Authorised by the Directors but not contracted	273,490
	367,897

RM '000

### 15. Changes in contingent liabilities or contingent assets

There were no changes in contingent liabilities from the previous audited financial statements to the date of this quarterly report.

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### ADDITIONAL INFORMATION REQUIRED BY BURSA MALAYSIA LISTING REQUIREMENT

16. Review of the performance of the Group, setting out material factors affecting the earnings and/or revenue of the Group for the current quarter and financial year to date

### Individual quarter - Q1 2013 versus Q1 2012

Group revenue of RM90.1 million for the current quarter ended 31 March 2013 was 8% lower than that reported in the previous corresponding quarter. Profit before tax decreased by 25% to RM19.3 million, mainly due to lower average price of both CPO and PK compared to the previous quarter.

#### Plantation Division

During the quarter under review, production of CPO and PK increased by 5% and 1% respectively, compared to the previous corresponding quarter.

The division registered lower revenue and PBT by 13% and 36% respectively, compared to the previous corresponding quarter mainly due to lower average price of CPO and PK by 26% and 39% respectively.

The average selling prices realised are as follows:

Average Price	Q1'13	Q1'12
CPO (RM/mt)	2,265	3,072
PK (RM/mt)	1,171	1,913

#### Healthcare Division

The Healthcare division registered higher revenue and PBT by 5% and 65% respectively for the current quarter as compared to the previous corresponding quarter due to:

- 1) Higher hospital case-mix of patient; and
- 2) Payable written back of RM1.5 million.

# 17. Explanatory comment on any material change in the profit before taxation for the quarter reported on as compared with the immediate preceding quarter

### Individual quarter - Q1 2013 versus Q4 2012

The quarter under review recorded lower PBT by RM35.2 million or 65% compared to the preceding quarter due to:

- 1) Lower average price of both CPO & PK by 10% and 15% respectively;
- 2) Lower production of both CPO & PK by 40% and 38% respectively; and
- 3) Higher other income from payables written back in immediate preceeding quarter.

(Incorporated in Malaysia)

# 18. Commentary on the prospects, including the factors that are likely to influence the Group's prospects for the remaining period to the end of the financial year or the next financial year if the reporting period is the last quarter

The group remains positive on the long term fundamentals of the industry. Despite of lower palm oil prices, the group expects FY 2013 performance to remain satisfactory.

19a. Explanatory note for any variance of actual profit after tax and minority interest and the forecast profit after tax and minority interest (where the variance exceeds 10%)

Not applicable.

### 19b. Explanatory note for any shortfall in the profit guarantee

There was no profit guarantee issued for the quarter ended 31 March 2013.

#### 20. Profit for the period

	Current period		
	To	To date	
	31-Mar-13 RM'000	31-Mar-12 RM'000	
The following amounts have been included in			
arriving at profit before tax:			
Interest expense	18	31	
Interest income	(1,997)	(1,332)	
Depreciation of property, plant and equipment	7,254	6,736	
Bad debts written off	-	1,685	
Impairment loss on receivables	185	411	
Payables written back	(1,783)	-	
Gain on disposal of a subsidiary	<u> </u>	(744)	

Saved as disclosed above as required under Appendix B, Part A(16) of the Bursa Listing Requirements are not applicable.

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# 21. Breakdown of tax charge and explanation on variance between effective and statutory tax rate for the current quarter and preceding quarter to date

		Current period To date	
	31-Mar-13 RM'000	31-Mar-12 RM'000	
Current income tax	6,092	8,228	
	6,092	8,228	
Deferred tax	(82)	(288)	
Over provision of deferred tax	(1,027)	(126)	
	4,983	7,814	

Income tax is calculated at the malaysian statutory tax rate of 25% of the estimated assessable profit for the period.

The effective tax rate of the Group for the current and previous corresponding periods were higher than the statutory tax rate of the respective year principally due to certain expenses which were not deductible for tax purposes.

### 22. Amount of profits on sale of unquoted investments or properties

There were no sale of unquoted investments or properties for the current year to date.

### 23. Corporate proposals

On 9 April 2013, RHB Investment Bank Berhad had made an announcement on behalf of the Board of Directors of TDM, that the Company is proposing to undertake the Proposals, as follows:

- i) Proposed authority for TDM to purchase its own shares of up to 10% of its issued and paid-up share capital;
- ii) Proposed Bonus Issue of up to 49,388,722 new ordinary shares of RM1.00 each in TDM ("TDM shares") on the basis of one (1) new TDM share for every five (5) existing TDM shares held at the date to be determined and announced later;
- iii) Proposed Share Split involving the subdivision of each TDM share into five (5) ordinary shares of RM0.20 each("Proposed Share Split"); and
- iv) Proposed amendment to TDM's Memorandum of Association to facilitate the implementation of the Proposed Share Split.

## 24. Borrowings and debt securities as at the end of the reporting period

Details of the Group's borrowings as at 31 March 2013 are as follows:

	Short-term	Long-term	Total
<u>Secured</u>	RM'000	RM'000	RM'000
Continuing operations			
-Term loans	187	42,825	43,012
-Hire purchase payables	35	61	96
	222	42,886	43,108

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### 25. Summary of off balance sheet financial instruments by type and maturity profile

The Group did not enter into any contract involving off balance sheet financial instruments during the financial quarter ended 31 March 2013.

# 26. Changes in material litigation (including status of any pending material litigation) since the last annual balance sheet date

There were no changes in material liabilities since the previous audited financial statements ended 31 December 2012.

### 27. Dividend proposed

A first and final dividend in respect of the financial year ended 31 December 2012 of 22 sen dividend per share, tax exempt under the single-tier system on 245,766,781 ordinary shares, amounting to RM54,068,692 has been proposed for shareholders' approval at the forthcoming Annual General Meeting.

### 28. Earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the period.

Basic	Current Quarter Ended 31.03.2013	Preceding Corresponding Quarter Ended 31.03.2012
DOSIC		
Profit for the period attributable to owners of the parent (RM'000)	14,196	17,668
Weighted average number of ordinary shares in issue ('000)	246,944	236,522
Basic earnings per ordinary share attributable to owners of the parent	5.75	7.47

(Incorporated in Malaysia)

# 28. Earnings per share (cont'd)

Diluted	Current Quarter Ended 31.03.2013	Preceding Corresponding Quarter Ended 31.03.2012
Profit for the period attributable to owners of the parent (RM'000)	-	17,668
Weighted average number of ordinary shares in issue ('000)	-	236,522
Adjustment for: - Share options - Retention shares pursuant to acquisition	-	1,695
of TDMC Hospital Sdn Bhd - Issuance of new shares pursuant to acquisition of land as per announcement on 22 February 2012	_	196 4,011
Weighted average number of shares - diluted	-	242,424
Ditted continue and additional design		
Diluted earnings per ordinary share attributable to owners of the parent	-	7.29

# 29. Realised and unrealised profits

	As at 31-Mar-13 RM'000	As at 31-Dec-12 RM'000
Total retained profits of the Company and subsidiaries		
- Realised profits	341,372	318,918
- Unrealised profits	69,212	77,282
	410,584	396,200
Less: Consolidation adjustments	28,148	28,336
Total Group retained profits as per consolidated accounts	438,732	424,536

**30.** The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 21 May 2013.

### BY ORDER OF THE BOARD

YEAP KOK LEONG Company secretary

Kuala Lumpur 21 May 2013